Contributors

Hal Abramson is a professor of law at Touro Law Center, NY, where he teaches, trains, and writes on mediation representation and international mediation. He is an experienced mediator of domestic and international business disputes and has mediated disputes involving parties from China, Belgium, Colombia, Egypt, Guinea, India, Israel, Hong Kong, Russia, South Korea, and Venezuela. He recently published two books, *Mediation Representation: Advocating in a Problem-Solving Process* (NITA, Recipient of 2004 Book Award of CPR Dispute Resolution Institute) and *International Conflict Resolution: ADR Consensual Processes* (Co-Authored, West, 2005). His academic degrees are in business administration (B.B.A., University of Michigan), public administration (M.P.A., Harvard University), and law (J.D., Syracuse University and LL.M., Harvard University).

Peter S. Adler, Ph.D. is President of The Keystone Center, which builds applied, consensus-based policy solutions to science-intensive energy, environmental and health-related policy problems. Adler's specialty is multi-party problemsolving. He has extensive experience with water, land use, and business negotiations, and mediates, writes, trains, and teaches in diverse areas of conflict resolution. Prior to his appointment at Keystone, Adler held executive positions with the Hawaii Justice Foundation, the Hawaii Supreme Court, and the Neighborhood Justice Center. He served as President of the Society of Professionals in Dispute Resolution and has authored numerous publications in the field of conflict management.

Kevin Avruch is Professor of Conflict Resolution and Anthropology, Associate Director at the Institute for Conflict Analysis and Resolution, and senior fellow and faculty in the Peace Operations Policy Program, School of Public Policy, at George Mason University. He is the author of numerous articles and essays on culture and conflict analysis and resolution, negotiation, political violence, and ethnonationalism, and the author or editor of five books, most recently *Culture and Conflict Resolution* (1998) and *Information Campaigns for Peace Operations* (2000). He has lectured widely in the United States and abroad. In 1996-1997 he was a senior fellow in the Jennings Randolph Program for International Peace at the United States Institute of Peace.

Zoe I. Barsness is an associate professor of management in the Milgard School of Business at the University of Washington, Tacoma. She earned her Ph.D. in organizational behavior from the Kellogg Graduate School of Management at Northwestern University. Her research focuses on the influence of culture and technologically mediated communication on negotiation processes as well as the impact of recent developments in communications technology, organization structure, and work arrangements on individuals and groups in organizations more generally. Her work has appeared in publications such as *The Academy of Manage-*

ment Journal, Research on Managing Groups and Teams, Research in Organizational Behavior, Social Forces, Social Justice Research, and Negotiation Journal.

Howard S. Bellman, over the years since 1965, has mediated in nearly every category of dispute. His work has ranged from the most ordinary civil and labor matters to international diplomacy. A significant portion of his practice has included high-profile, multi-party cases of public concern such as controversial landuse determinations, large-scale environmental remediations, school district desegregation, state-wide education financing litigation, and Indian land claims. Mr. Bellman received B.A. (1959) and Law (1962) degrees from the University of Cincinnati, and an LL.M. (Labor Law, 1963) from New York University. He is a Distinguished Adjunct Professor at Marquette University's Center for Dispute Resolution Education.

Phyllis Bernard is Robert S. Kerr, Jr. Distinguished Professor of Law at Oklahoma City University School of Law and Director of the Center on ADR, including directing the Oklahoma Supreme Court's ADR program in central Oklahoma. In this capacity Bernard initiated flexible models of tribal peacemaking adapted through her work with the ABA Dispute Resolution Section and ABA Africa for use in Nigeria, Rwanda, Liberia, Kenya and the Sudan. Bernard's J.D. is from the University of Pennsylvania Law School. She has served on the governing councils of the ABA Section of Administrative Law and Dispute Resolution Section, where she also was Long-Range Planning Officer; is 2005-2006 Chair, ADR Section, AALS; and is co-editor of the book, *Dispute Resolution Ethics: A Comprehensive Guide* (ABA Books).

Anita D. Bhappu is Assistant Professor of Management and Organizations in the Cox School of Business at Southern Methodist University. She received her Ph.D. in Management from the University of Arizona. Anita studies conflict and communication in diverse work teams, as well as service design and delivery. She is an active member of the Academy of Management and the International Association of Conflict Management. She was recently appointed to the advisory panel of the Innovation and Organizational Change program at the National Science Foundation. Prior to her academic career, Anita was a chemical engineer for the Procter & Gamble Company.

Lisa Blomgren Bingham is the Keller-Runden Professor of Public Service and Director of the Indiana Conflict Resolution Institute (ICRI) at Indiana University's School of Public and Environmental Affairs, Bloomington, Indiana. ICRI conducts field and applied research on conflict resolution and collaborative governance with support from the William and Flora Hewlett Foundation. A graduate of Smith College and the University of Connecticut School of Law, Bingham received the Association for Conflict Resolution's Abner Award for research excellence, and research awards from the American Bar Association Section of Dispute Resolution, International Association for Conflict Management, and Section of Environmental and Natural Resource Administration of the American Society of Public Administration (Best Book, 2005, for *The Promise and Performance of Environmental Conflict Resolution*).

Gabriella Blum is Learned Hand Visiting Assistant Professor at Harvard Law School, teaching and researching International Law and International Negotiations. Blum studied law and economics at Tel-Aviv University, and then served for five years as a Senior Legal Advisor in the International Law Dept., Military Advocate General's Corps, Israel Defense Forces, advising military and other government branches on international legal issues and working on the peace negotiations between Israel and its Arab neighbors. Subsequently, she studied at Harvard for LL.M. and SJ.D. degrees, served another year in the IDF, specializing in counter-terrorism, and was then appointed as Strategic Advisor to the Israeli National Security Council. While at the NSC, she taught negotiation at the College of Management and Tel-Aviv University.

Wayne Brazil has been a United States Magistrate Judge in northern California since 1984. Before joining the court, Judge Brazil was a law professor and a civil litigator. As a magistrate judge, he has handled a wide range of assignments

in civil and criminal cases. He has hosted some 1500 settlement conferences. He helped design his court's ADR program and supervises the professional staff that runs it. He has published a number of articles about court sponsorship of ADR programs and two books about judicially hosted settlement processes.

Jennifer Gerarda Brown is Professor of Law and Director, Quinnipiac Center on Dispute Resolution, Quinnipiac University School of Law; Charles Mechem Senior Research Scholar and Director, Program on ADR, Yale Law School. A.B. Bryn Mawr College; J.D. University of Illinois College of Law. Law clerk to the Honorable Harold A. Baker, U.S. District Court for the Central District of Illinois. Litigator with Winston & Strawn, Chicago, Illinois. Bigelow Fellow at University of Chicago Law School; Assistant and Associate Professor at Emory University School of Law. Professor at Quinnipiac since 1995. Teaches Alternative Dispute Resolution, Civil Procedure, and Lawyers' Professional Responsibility; scholarship focuses on these areas as well as gender and sexual orientation.

Lan Bui-Wrzosinska is a faculty member in the Department of Social Psychology of Informatics and Communication at the Warsaw School for Advanced Social Psychology in Poland. She is currently a fellow at the International Center for Cooperation and Conflict Resolution at Teachers College, Columbia University. She has been implementing peer mediation programs in Community Schools in Warsaw and is currently interested in applying the Dynamical Systems theory to conflicts.

Lieutenant Jack J. Cambria is the Commanding Officer of the New York City Police Department's Hostage Negotiation Team. His duties consist of coordinating the efforts of 100 Negotiators, who respond throughout the city to all hostage and related situations. He is responsible for the training and certification of new negotiators and the retraining of current negotiators, and conducts training for many outside law enforcement agencies. He worked with the Emergency Service Unit for the three months following the attack on the World Trade Center, to assist in the rescue and then recovery efforts at Ground Zero.

Marcia Caton Campbell is an assistant professor of urban and regional planning at the University of Wisconsin–Madison. She holds an M.C.R.P. and a Ph.D. in city and regional planning from The Ohio State University, and a B.A. in linguistics from the University of Illinois at Urbana-Champaign. Her research interests include resolution of intractable land use, environmental and public policy disputes; participatory action research directed toward neighborhood- and community-level social change; community-based development planning; and planning for community food systems.

Peter T. Coleman holds a Ph.D. in Social/Organizational Psychology from Teachers College, Columbia University and is Associate Professor of Psychology and Education at Teachers College, where he teaches courses in Conflict Resolution, Social Psychology, and Social Science Research. Dr. Coleman is Director of the International Center for Cooperation and Conflict Resolution (ICCCR) at Teachers College, Columbia University, an innovative Center dedicated to advancing the study and practice of conflict resolution. In 2003, he became the first recipient of the Early Career Award from the American Psychological Association, Division 48: Society for the Study of Peace, Conflict, and Violence. Dr. Coleman coedited *The Handbook of Conflict Resolution: Theory and Practice* (2000; 2nd edition in press), and has also authored over forty journal articles and chapters.

Morton Deutsch is Professor Emeritus and Director Emeritus of the International Center for Cooperation and Conflict Resolution at Teachers College, Columbia University. He studied with Kurt Lewin at MIT's Research Center for Group Dynamics, where he obtained his Ph.D. in 1948. He is well-known and has been much honored for his pioneering studies in intergroup relations, cooperation-competition, conflict resolution, social conformity, and the social psychology of justice. His 10 books include *The Resolution of Conflict* (1973); *Distributive Justice* (1985); and *The Handbook of Conflict Resolution* (2000, 2006). He has been president of: the Society for the Psychological Study of Social Issues; the International Society of Political Psychology; the Eastern Psychological Association; the New York

State Psychological Association; the Society for the Study of Peace, Conflict and Violence; and several divisions of the American Psychological Association.

Robert Dingwall is Professor and Director of the Institute for the Study of Genetics, Biorisks and Society at the University of Nottingham. He has wide experience of research in the sociologies of medicine, law and science. Disputes and their resolution occur in all these environments. His most substantial contribution to the ADR field, however, rests on a series of studies on language and social interaction in divorce mediation conducted in the UK, including participation in the major evaluation project sponsored by the then Lord Chancellor's Department to investigate the feasibility and acceptability of a national mediation program.

Jayne Seminare Docherty is associate professor of conflict studies at Eastern Mennonite University. She is the author of *Learning Lessons from Waco: When the Parties Bring Their Gods to the Negotiation Table* and *The Little Book of Strategic Negotiation: Negotiating During Turbulent Times* and articles on negotiation and conflict transformation. She has worked with numerous partner organizations to help communities strengthen their capacity to harness the positive energy and minimize the negative consequences of conflict. She is particularly interested in the challenges facing communities and organizations experiencing sudden changes that demand rapid adaptation to new realities, such as a changing population, economic restructuring, changes in laws or regulations, or the losses associated with natural disasters or catastrophic events.

William A. Donohue is Distinguished Professor of Communication at Michigan State University. He received his Ph.D. in 1976 from The Ohio State University in Communication. Bill's work lies primarily in the areas of mediation and crisis negotiation. He has worked extensively with several state and federal agencies in both training and research activities related to violence prevention and hostage negotiation. He has over 70 publications dealing with various communication and conflict issues and has won several awards for his scholarship from national and international professional associations. He is on the editorial board of several journals in the areas of conflict management and communication. Bill also maintains an extensive professional practice in conflict and communication training and intervention.

Daniel Druckman is a professor in the Department of Public and International Affairs at George Mason and in Political Science at the University of Queensland in Brisbane. He has been Vernon M. and Minnie I. Lynch Professor of Conflict Resolution at George Mason and is on the faculty at Sabanci University in Istanbul. He has published widely on negotiating behavior, nationalism, peace-keeping, nonverbal communication, and methodology. His most recent book is *Doing Research: Methods of Inquiry for Conflict Analysis*, published by Sage in 2005. He received the 1995 Otto Klineberg award for Intercultural and International Relations, a Teaching Excellence award in 1998, and an award for the outstanding article published in 2001. He received the 2003 Lifetime Achievement award from the International Association for Conflict Management.

Howard Gadlin has been Ombudsman, and Director of the Center for Cooperative Resolution, at the National Institutes of Health since 1999. Previously he was University Ombudsperson and Adjunct Professor of Education at UCLA, director of the UCLA Conflict Mediation Program and co-director of the Center for the Study and Resolution of Interethnic/Interracial Conflict. Before that Dr. Gadlin was Ombudsperson and Professor of Psychology at the University of Massachusetts, Amherst. Dr. Gadlin is past President of the University and College Ombuds Association and of The Ombudsman Association (TOA), and past Chair of the Coalition of Federal Ombudsmen. He has many years' experience as mediator, trainer and consultant in conflicts related to race, ethnicity and gender, and writes and publishes regularly about these issues.

Kevin Gibson is Associate Professor of Philosophy and Management at Marquette University. He is the director of the Marquette Center for Ethics Studies. He studied with the Harvard Negotiation Project and CDR Associates of Boulder. Dr. Gibson has mediated commercial, environmental, divorce and child custody dis-

putes as well as facilitating a number of settlement conferences. He has worked as a mediator and coach for CDR Associates and the University of Denver Law School. He has a published a number of articles on dispute resolution in journals such as the Negotiation Journal, Mediation Quarterly and the Hastings Center Report. At present, he is a teaching associate with the Marquette Center for Dispute Resolution Education.

Bee Chen Goh, a Malaysian Rhodes Scholar, is Associate Professor of Law at Bond University, Queensland, Australia. Her teaching and research interests are International Law and the Law of Peace, Dispute Resolution (particularly on Chinese, and Cross-cultural Negotiation/Mediation), and Contract Law. Bee Chen has published and presented papers in Australia, New Zealand, the People's Republic of China, Hong Kong, Malaysia and Norway. She is well versed in English, Mandarin, Malay/Indonesian, Hokkien (Taiwanese) and Cantonese. Her major publications include *Negotiating with the Chinese* (1996, Dartmouth), and *Law Without Lawyers, Justice Without Courts: On Traditional Chinese Mediation* (2002, Ashgate). Her current research theme is the idea of peace as a human consciousness movement in the development of contemporary international law.

Chris Guthrie is Associate Dean for Academic Affairs and a Professor of Law at Vanderbilt Law School. A leading dispute resolution and decision-making scholar, Guthrie began his academic career at the University of Missouri and has served as a Visiting Professor at Northwestern, the University of Alabama, and Washington University. He has received multiple prizes for his teaching and research, including the 2001 and 2003 CPR Institute for Dispute Resolution Professional Article prizes.

Charles Hauss wears three professional hats. He works half-time at Search for Common Ground, where he helps develop new projects. He also teaches political science half-time at George Mason University. In his other life, he is also the author of the market leading textbook in comparative politics, and four other books, including two on conflict resolution. He holds a B.A. from Oberlin and an M.A. and Ph.D. from the University of Michigan. He lives in the suburbs of Washington, where he and his wife are working on a book about rethinking national security. Their dog is the world's leading canine expert on conflict resolution since they take her for walks whenever writer's block sets in.

Alexander Hawkins is on the verge of completing his Ph.D. at Cambridge University, where he has also taught criminal justice. His research interests include plea bargaining, and, more generally, the concept of discretionary justice. Now based in Oxford (England), he works as a professional jazz musician.

Sheila Heen is a Managing Partner at Triad Consulting, a Lecturer on Law at Harvard Law School, and a co-author of the *New York Times* Business Bestseller, *Difficult Conversations: How to Discuss What Matters Most* (Penguin 1999). In private practice she helps executives navigate strong disagreement to make tough decisions while preserving relationships with each other, with employees, and with clients. Her public sector work has included work in Barrow, Alaska with the Inupiat Eskimos who own the North Slope, in Cyprus with Greek and Turkish Cypriots, and at The Citadel, as they transition to co-education. She continues to be schooled in negotiation by her six-year-old. She can be reached at heen@post.harvard.edu.

Christopher Honeyman is a consultant, mediator and arbitrator based in Madison, Wisconsin and Washington, DC. He has advised firms, nonprofits, government agencies, universities and foundations throughout the U.S. and in other countries on dispute resolution infrastructure issues, quality control and ethics. His specialty is managing interdisciplinary teams of experts to address complex conflict management problems, and he has led a fifteen-year series of large-scale conflict management research and development projects funded by the Hewlett Foundation. He has served as mediator, arbitrator or in other neutral roles in more than 2,000 cases since the 1970's. Honeyman is also author or co-author of more than 50 articles and book chapters; many have been republished electronically at www.convenor.com

Chris Stern Hyman is a health care lawyer and a mediator. In 1998 she formed Medical Mediation Group LLC with Marc Fleisher, J.D., which provides mediation services and conducts trainings. Chris Hyman has written on state medical boards' pain management policies and on mediation and health care. She received her undergraduate degree from the University of Chicago and her law degree from Brooklyn Law School. Chris Hyman was a co-principal investigator for the Demonstration Mediation and ADR Project of the Project on Medical Liability in Pennsylvania and principal investigator of the New York City Pilot Project for Mediation of Medical Malpractice Claims funded by a grant to Columbia Law School. She can be reached at cshyman@aol.com.

Alexander Jeglic is a lawyer in Washington D.C. working for the Embassy of Australia in the field of International Trade. He has previous experience in dispute resolution with the Chicago International Dispute Resolution Association and the Delegation of the European Commission to the United States Trade Section. He holds a J.D. from Loyola University–Chicago and an LL.M. from George Washington University. He is also a certified member of the Chartered Institute of Arbitrators.

Elizabeth Jeglic is an Assistant Professor of Psychology at the John Jay College of Criminal Justice in New York. She received her doctorate in clinical psychology from Binghamton University and she completed a postdoctoral fellowship at the University of Pennsylvania under the mentorship of Dr. Aaron T. Beck. Dr. Jeglic is an experienced therapist and she has worked with both psychiatric and forensic populations. Her current research interests are the treatment of suicidal behavior and the development of sex offender treatment programs.

Gregory Todd Jones, M.B.A., M.P.A., J.D., Ph.D., is Director of Research at the Interuniversity Consortium on Negotiation and Conflict Resolution and Faculty Research Fellow and Adjunct Professor of Law at Georgia State University College of Law. He directs the Computational Laboratory for Complex Adaptive Systems. During the 2005-06 academic year, Dr. Jones is Visiting Research Scholar at the Max Planck Institute for Research on Collective Goods in Bonn, Germany. Dr. Jones' extensive multi-disciplinary scholarship has appeared in numerous law reviews as well as peer reviewed journals in law, ethics, statistics, and economics.

Sanda Kaufman is Professor of Planning and Public Administration at Cleveland State University's Levin College of Urban Affairs. She holds degrees in architecture, planning (Technion) and public policy analysis (Carnegie Mellon University). Her research spans negotiations, intervention, framing and intractability in public conflicts, participation in public decisions, decision analysis, risk communication, and program evaluation. She has designed and facilitated public meetings, and has trained mediators (United States) and environmental practitioners (Portugal). Her articles have been published in *Negotiation Journal, Conflict Resolution Quarterly, Journal of Conflict Resolution, International Journal for Conflict Management, Environmental Practice, Journal of Planning Education & Research, Journal of Architecture Planning & Research, Fractals, International Journal of Economic Development, and Public Works Management and Policy.*

Loretta Kelly is a Gumbaynggirr and Dainggadi woman from the mid-north coast of New South Wales. Loretta was appointed as a lecturer at Southern Cross University in 1999, where she became the first tenured Goori (Aborigine) in an Australian law school. Since completing her B.A. and LL.B. in 1996, she has worked for a number of community and government organizations in dispute resolution and restorative justice. Her passion lies in the development of alternatives to the criminal, civil and family justice systems for her people. Loretta received a Young Australian of the Year Award in Community Service (2000), and has published extensively, trained many Gooris, and mediated countless disputes. But she found her own mediation with *Yuludarra* (the Father) through Christ.

Stuart Kirschner is Associate Professor of Psychology at John Jay College of Criminal Justice. For over a decade he has been principal instructor for the Emergency Psychological Technician (EPT) course, which instructs New York City Police Officers on communication with emotionally disturbed persons. Kirschner

received his M.A. from Columbia University and his Ph.D. from the University of North Carolina, Chapel Hill. For 12 years he was an Administrator at Kirby Forensic Psychiatric Center (KFPC), a New York State Office of Mental Health maximum security psychiatric center. Dr. Kirschner has served as expert witness and consultant to defense counsel and prosecutors where psychiatric defenses have been entered, and writes regularly on psychiatric defenses and assessment of dangerousness.

Deborah M. Kolb is the Deloitte Ellen Gabriel Professor for Women and Leadership at Simmons School of Management. From 1991-1994, Kolb was Executive Director of Program on Negotiation at Harvard Law School and is currently co-director of The Negotiations in the Workplace Project. Professor Kolb is the coauthor of *Everyday Negotiation: Navigating the Hidden Agendas of Bargaining* and *Her Place at the Table: A Woman's Guide to Negotiating Five Challenges to Leadership Success.* Other books include: *The Mediators, Hidden Conflict In Organizations: Uncovering Behind-The-Scenes Disputes, Making Talk Work* and *Negotiation Eclectic.* Deborah Kolb received her Ph.D. from MIT's Sloan School of Management, her B.A. from Vassar College and an M.B.A. from the University of Colorado.

Russell Korobkin is professor of law at the University of California Los Angeles (UCLA), where he teaches Negotiation and Mediation, Contracts, and Health Care Law. He also conducts negotiation training workshops for lawyers and provides mediation services. Professor Korobkin is the author of the textbook *Negotiation Theory and Strategy* (Aspen Law & Business, 2002), as well as more than 30 scholarly articles on negotiating in the transactional and dispute resolution contexts and other topics that combine law, economics, and psychology. Before entering law teaching, he received his B.A. and J.D. degrees from Stanford University, clerked for the Honorable James L. Buckley of the U.S. Court of Appeals for the District of Columbia Circuit, and worked as an associate at the law firm of Covington and Burling in Washington, D.C.

Michelle LeBaron is Director of the Program on Dispute Resolution and Professor of Law at the University of British Columbia in Vancouver, Canada. Previously, she served as a faculty member at George Mason University in Fairfax, Virginia in Conflict Analysis and Resolution and Women's Studies. She has worked internationally to design and implement culturally fluent conflict management systems in commercial, organizational and family settings. Professor LeBaron's current passion is exploring connections between the arts and crosscultural conflict resolution. She is the author of *Bridging Troubled Waters: Conflict Resolution from the Heart, Bridging Cultural Conflicts: A New Approach for a Changing World*, and, most recently, *Cross-Cultural Conflict Resolution* (forthcoming from Intercultural Press).

Roy J. Lewicki is the Dean's Distinguished Teaching Professor at the Fisher College of Business, The Ohio State University. He received his Ph.D. in Social Psychology from Teachers College, Columbia University in 1969, and has held faculty positions at Yale, Dartmouth and Duke. He is the author or editor of many research articles and books, including *Negotiation*, *Negotiation: Readings, Exercises and Cases, Essentials of Negotiation, Making Sense of Intractable Environmental Conflicts,* and *Research on Negotiation in Organizations*. He teaches and consults extensively in the fields of negotiation, conflict management, and executive leadership.

Leonard Lira is a major in the U.S. Army. He is currently a student in the U.S. Army Command and General Staff College. Prior, he served as an assistant professor of political sciences in the Department of Social Sciences at the U.S. Military Academy. While there, he co-authored the department's experimental course: 490B Winning the Peace. Major Lira was commissioned an Armor officer from Sam Houston State University, Huntsville, Texas. He has served in leadership and staff positions at the platoon to division level in the 82d Airborne and 4th Infantry Divisions. He holds a M.P.A., a M.A. in International Relations, and an Advanced Certificate of Studies in International Conflict Resolution and Negotiations from the Maxwell College at Syracuse University.

Lela Porter Love is a professor of law and director of the Kukin Program for Conflict Resolution at Cardozo School of Law. She founded and directs Cardozo's Mediation Clinic, which was among the first clinical programs in the country to train law students to serve as mediators. She serves as a mediator, arbitrator and dispute resolution consultant in community, employment, family, human rights, school-based and commercial cases. Her mediation of a public policy dispute in Glen Cove, NY, brought widespread publicity to the use of mediation in resolving complex litigation. She regularly conducts training programs for mediators and arbitrators in the U.S. and abroad and has authored numerous textbooks, training manuals and articles on dispute resolution.

Frederic Luskin, Ph.D. is the Director of the Stanford University Forgiveness Projects and the author of the best selling book *Forgive for Good: A Proven Prescription for Health and Happiness*. He has conducted 8 successful experiments to validate his forgiveness methodology. He also is the Co-Chair of the Garden of Forgiveness at Ground Zero Project whose goal is adding forgiveness to the menu of responses to the attacks on 9/11. He holds a Ph.D. in Counseling and Health Psychology from Stanford University and is an Associate Professor at the Institute of Transpersonal Psychology.

Julie Macfarlane is Professor at the Faculty of Law of the University of Windsor. She has researched and written extensively on dispute resolution and in particular on the role of lawyers, including a widely used student textbook, many articles in scholarly journals and numerous program evaluations for government. She is presently working on a book, *The New Lawyer*, to be published by the University of British Columbia Press in 2005. She is an active mediator and facilitator.

David Matz is Professor of Dispute Resolution, Director of the Graduate Programs in Dispute Resolution at the University of Massachusetts/Boston, and a partner in The Mediation Group, a Brookline, Mass firm providing mediation, arbitration, training, and consultation services. He has written extensively about mediation and about the negotiations between Israelis and Palestinians, and has lectured widely in the U.S. and Israel on the uses of mediation. He has been adviser to the Israeli Ministry of Justice and to the Israeli High Court on the introduction of mediation into the Israeli judicial system. In 1989 he was Fulbright Professor of Law at the University of Tel Aviv. His mediation work includes commercial transactions, health care, and higher education.

Bernard Mayer (Ph.D.) is a partner at CDR Associates in Boulder, Colorado. Since the late 1970's, Mayer has worked as a mediator, facilitator, trainer, researcher, and dispute systems designer. He has mediated or facilitated the resolution of labor management, public policy, ethnic, business, family, community, and intergovernmental conflicts. Bernie has worked with many international and non-governmental organizations and corporations as well as federal and local government entities in Europe, North America, and Asia. He is the author of many works on conflict resolution, including *The Dynamics of Conflict Resolution: A Practitioners Guide* (Jossey-Bass, 2000) and *Beyond Neutrality: Confronting the Crisis in Conflict Resolution* (Jossey-Bass, 2004).

Ambassador John W. McDonald is a lawyer, diplomat, former international civil servant, development expert, lecturer, and peacebuilder, concerned about global social, economic and ethnic problems. He spent twenty years of his career in Western Europe and the Middle East and worked for sixteen years on United Nations economic and social affairs. He is Chairman and co-founder of the Institute for Multi-Track Diplomacy, in Washington D.C., which focuses on national and international ethnic conflicts. Ambassador McDonald holds a B.A. and a J.D. degree from the University of Illinois, and graduated from the National War College in 1967. He was appointed Ambassador twice by Presidents Carter and Reagan to represent the United States at various UN World Conferences.

Hugh McGowan retired in 2001 from the NYPD after 35 years of service. In his last 13 years with the Department, Lt. McGowan was Commanding Officer and Chief Negotiator of the Hostage Negotiation Team (HNT). He personally responded to and coordinated negotiations at over 1,500 hostage, barricade and

suicide incidents. In addition to selecting and training negotiators for the NYPD, he has instructed crisis negotiators from other city, state and Federal agencies and lectured throughout the United States and Australia. Previously, McGowan spent 5 years with the NYPD's Emergency Service Unit. He served 6 years as a Detective Sergeant in the Bomb Squad and is a veteran of the U.S. Army. McGowan has a Ph.D. in Criminal Justice from the CUNY Graduate School.

Carrie Menkel-Meadow is A.B. Chettle, Jr. Professor of Law, Dispute Resolution and Civil Procedure at Georgetown University Law Center and Director of the Georgetown-Hewlett Program in Conflict Resolution and Legal Problem Solving. She is author, co-author or editor of six books on negotiation and conflict resolution and over 100 articles on conflict resolution, civil procedure, negotiation, mediation, legal ethics, jurisprudence, feminist legal theory and legal education. She was among the first to teach Negotiation in an American law school (in the 1970's), has taught at many law schools including Harvard and Stanford, and has trained lawyers, mediators, diplomats and government officials on five continents. She also has extensive practical experience as a mediator and arbitrator in many types of disputes.

Gale Miller is Professor of Sociology and Research Professor of Social and Cultural Sciences, Marquette University. He has longstanding research interests in studying the practical uses of language in social life, particularly how personal troubles and social problems are socially constructed in diverse organizational contexts. He has also worked with practitioners (particularly therapists) in developing the applied aspects of his research findings. Miller's recent research focuses on how families define and cope with divorce and separation, the imprisonment of a family member and other such crises.

Robert H. Mnookin is the Samuel Williston Professor of Law at Harvard Law School, where he chairs the Program on Negotiation and directs the Harvard Negotiation Research Project. He has written or edited numerous scholarly articles and nine books, including *Beyond Winning: Negotiating to Create Value in Deals and Disputes* (with Scott Peppet and Andrew Tulumello) and *Barriers to Conflict Resolution*, a joint project with members and associates of the Stanford Center on Conflict and Negotiation. Professor Mnookin has applied his interdisciplinary approach to negotiation and conflict resolution to a remarkable range of problems, both public and private, as a neutral arbitrator and mediator and as a consultant to governments, international agencies, major corporations and law firms.

Michael Moffitt is an Associate Professor of Law and the Associate Director of the Appropriate Dispute Resolution Program at the University of Oregon. He was formerly a Lecturer on Law at Harvard Law School and served as the Clinical Supervisor of the Harvard Mediation Program. As a mediator, negotiator, and consultant, Professor Moffitt has had clients around the world ranging from senior judges to tribal leaders, from unionized prison guards to accountants, from railroad officials to diplomatic academy trainees. He is the lead editor of *The Handbook of Dispute Resolution*, (Jossey-Bass 2005), and has authored numerous scholarly works. A graduate of Marietta College and Harvard Law School, he served as a law clerk to United States District Judge Ann Aldrich. He is a devoted but mediocre snowboarder and an avid wine taster.

Susan Morash has been a nurse in a variety of settings for 30 years. She currently is Nurse Manager of a general medical unit at Massachusetts General Hospital in Boston, Mass. Previously, Susan worked as a Clinical Nursing Supervisor at MGH for 22 years. In addition to providing administrative and clinical support to the Department of Nursing, she frequently assumed the role of advocate for both patients and staff in the mediation of disputes, customer service issues, and concerns regarding patient care. Susan is also a member of the Massachusetts Victim and Family Support Team in Mass Disasters. She holds an M.A. in Dispute Resolution from the University of Massachusetts, Boston and a B.S. Degree in nursing from the University of Massachusetts, Amherst.

Jacqueline Nolan-Haley is a Professor at Fordham University School of Law, where she directs the Conflict Resolution & ADR Program, and the Graduate Stud-

ies Program. She teaches courses in International and Interethnic Conflict Resolution, International Organizations, Mediation, and ADR at Fordham Law School and in its Queens University Belfast and University College Dublin Summer Program. Her scholarship focuses on ethical and justice issues related to ADR, and on international conflict resolution. Most recently, she has co-authored *International Conflict Resolution: Consensual ADR Processes* (2005). She consults on several public policy ADR projects and is former Chair of the Alternative Dispute Resolution Section of the Association of American Law Schools and the New York State Bar Association's Alternative Dispute Resolution Committee.

Andrzej Nowak is Director of the Institute of Social Psychology of Informatics and Communications at the Warsaw School for Social Psychology, and Professor of Psychology at University of Warsaw, where he directs the Center for Complex Systems at the Institute for Social Studies. He is also Associate Professor of Psychology, Florida Atlantic University. He has been a Visiting Scholar at the University of North Carolina, Ohio State University, the Netherlands Institute for Advanced Studies, and Vienna's Center for Advanced Studies in the Social Sciences. Using computer simulations (e.g., cellular automata, neural networks), he investigates the dynamism and complexity associated with social influence, social transitions, emotion, and the self. Prof. Nowak has published five books, including two with Robin Vallacher concerning dynamical social psychology.

Kathleen M. O'Connor is an associate professor of management at the Johnson School at Cornell University. She received her doctorate in social and organizational psychology from the University of Illinois, Urbana-Champaign. Professor O'Connor's research and teaching interests center on negotiation. Her recent work examines how negotiators' past experiences affect future deals. One stream looks at negotiators' reputations and how they influence their partners' behavior, as well as the quality of agreements they reach. A second stream follows negotiators over the course of several negotiations to investigate how their past experiences affect future deals. Her work has been published in journals such as *Organizational Behavior and Human Decision Processes, Journal of Experimental Social Psychology*, and *Journal of Applied Psychology*.

Scott R. Peppet is an Associate Professor at the University of Colorado School of Law in Boulder, Colorado, where he teaches Legal Negotiation, Contracts, Legal Ethics, and ADR Ethics. Before moving to Colorado, Scott was a Lecturer on Law at Harvard Law School and a Senior Fellow on Negotiation at the Harvard Negotiation Research Project. He is a graduate of Harvard Law School, where he was an editor of the Harvard Law Review and the co-founder of the Harvard Negotiation Law Review. His is the co-author of an award-winning book titled *Beyond Winning: Negotiating to Create Value in Deals and Disputes* (Harvard University Press, 2000) as well as various academic articles on the subject. In addition to his academic work, he has an active negotiation training and consulting practice.

Linda L. Putnam is the George T. and Gladys H. Abell Professor in the Department of Communication at Texas A & M University. Her current research interests include negotiation, environmental conflict, gender studies, and organizational conflict. She is the co-editor of *The SAGE Handbook of Organizational Discourse* (2004), *The New Handbook of Organizational Communication* (2001), and *Communication and Negotiation* (1992). She is the 1993 recipient of the Charles H. Woolbert Research Award for innovative research in communication, the 1999 Distinguished Scholar Award from the National Communication Association, and the 2005 Steven H. Chaffee Career Productivity Award. She has received funding for her research from the National Science Foundation, the Environmental Protection Agency, and the William and Flora Hewlett Foundation.

Robert Ricigliano is Director of Institute of World Affairs and the Peace Studies Program at the University of Wisconsin–Milwaukee, where he teaches Negotiation and International Mediation. Mr. Ricigliano has worked on peace processes in the Democratic Republic of Congo, Russia, Georgia, Colombia, South Africa, and elsewhere. His recent publications include editing a volume of *Accord* entitled "Choosing to Engage: armed groups and peace processes," Networks of

Effective Action: Implementing a Holistic Approach to Peacebuilding, Cold War, Redux: A Critique of and Alternative to the War on Terrorism, The Choardic Peace Process, and Supporting the Peace Process in the DRC: A Track 1.5 Facilitation Effort. He was Executive Director, Conflict Management Group and Associate Director, Harvard Negotiation Project.

Leonard Riskin is C.A. Leedy Professor of Law and Director of the Center for the Study of Dispute Resolution and the Initiative on Mindfulness in Law and Dispute Resolution at the University of Missouri–Columbia. He earned a J.D. from New York University School of Law and an LL.M. from Yale Law School and served as an attorney with the U.S. Department of Justice. He has taught mediation and mindfulness world-wide to lawyers and law students. Len has published widely on dispute resolution and has written several articles on the potential contributions of mindfulness to law and mediation practice, as well as non-legal writings in popular publications such as the *Atlantic Monthly* and the *New York Times Magazine*.

Jennifer Robbennolt (J.D., Ph.D.) is Professor of Law and Psychology at the University of Illinois. A leading scholar in the areas of psychology and law, torts, and dispute resolution, her research integrates psychology into the study of law and legal institutions, focusing primarily on legal decision-making and the use of empirical research methodology in law. Prior to joining the faculty at the University of Illinois, Professor Robbennolt taught at the University of Missouri School of Law, where she also served as Associate Dean for Faculty Research and Development and continues as a Senior Fellow in the Center for the Study of Dispute Resolution. She has also served as a research associate and lecturer at Princeton University in the Woodrow Wilson School of Public and International Affairs and Department of Psychology.

Daniel Rose is Chairman of Rose Associates, one of New York's oldest and largest real estate organizations managing over 30,000 residential units and millions of square feet of office space. Mr. Rose developed Pentagon City in Arlington, Virginia and the One Financial Center office tower in Boston. His consulting credits include the concept of housing for the performing arts at Manhattan Plaza, New York City. He has a long list of philanthropic undertakings. Among other foreign affairs involvements, Mr. Rose was appointed by President Clinton as Vice Chairman of the Baltic-American Enterprise Fund, which stimulates business activity in Latvia, Lithuania and Estonia. He is a regular participant in Forum, the English-language current events TV program produced from Tehran for an Iranian audience

Cheyney Ryan is a professor of philosophy at the University of Oregon, where he also teaches in the Law School's masters program on conflict resolution. He has published widely in political philosophy, philosophy of law, and ethics, with a special interest in problems related to war, peace, and the problems of justice and reconciliation. He was named by the *Washington Post* as one of the nation's leading scholars in peace education and has received numerous awards for his writings on peace and justice. Since working with Dorothy Day in the late 1960's, he has had a special interest in religious approaches to peace and non-violence.

David Sally is a behavioral economist whose research has focused on language, cooperation, sympathy, social interaction, fairness and strategy. He is presently a visiting associate professor of business administration at the Tuck School of Business at Dartmouth.

Andrea Kupfer Schneider is a Professor of Law at Marquette University Law School. She has published numerous articles on negotiation and international law, and is a co-author of the recently published Negotiation: Processes for Problem-Solving, Mediation: Practice, Policy & Ethics, and Dispute Resolution: Beyond the Adversarial Model with Carrie Menkel-Meadow, Lela Love & Jean Sternlight. Her previous books include Coping with International Conflict and Beyond Machiavelli: Tools for Coping with Conflict, both with Roger Fisher. Andrea is also the author of Creating the Musée d'Orsay: The Politics of Culture in France. She received her A.B. from Princeton and

her J.D. from Harvard Law School. She also received a Diploma from the Academy of European Law in Florence, Italy.

Jeff Senger is Senior Counsel in the Office of the Associate Attorney General at the United States Department of Justice. He previously served as Senior Counsel in the Office of Dispute Resolution, where he advised and trained federal lawyers around the country in negotiation and alternative dispute resolution. He has also served as a civil rights lawyer, prosecuted felony criminal cases as a Special Assistant United States Attorney, and clerked for a federal judge. He teaches trial techniques at Harvard Law School and is the author of an award-winning book entitled *Federal Dispute Resolution: Using ADR with the United States Government* (Jossey-Bass, 2003.) He is a graduate of Harvard College and Harvard Law School.

Jeff Seul is an attorney and mediator in Boston, Massachusetts. He has taught negotiation and dispute resolution courses as a Lecturer on Law at Harvard Law School since 1998. Jeff was a Senior Associate of the Program on International Conflict Analysis and Resolution at Harvard's Weatherhead Center for International Affairs from 1996 to 2000. He has served as a mediator, facilitator, arbitrator or consultant in a wide range of conflicts and negotiations in both the public and private sectors. His articles on negotiation and conflict resolution have appeared in the *Journal of Peace Research*, the *Ohio State Journal of Dispute Resolution*, *Washington Law Review*, the *Handbook of Dispute Resolution*, and other publications.

Daniel L. Shapiro, Ph.D. is Associate Director of the Harvard Negotiation Project, and is on the faculty at Harvard Law School and in the psychiatry department at Harvard Medical School/McLean Hospital. He specializes in the psychology of negotiation. He co-authored with Roger Fisher the book *Beyond Reason: Using Emotions as You Negotiate* (Viking, 2005). Dr. Shapiro founded and directs the International Negotiation Initiative, a Harvard-based project that develops psychologically focused strategies to reduce ethnopolitical violence. This initiative has advised the International Criminal Court, the U.S. government, and others. Dr. Shapiro's international experience includes training Serbian members of Parliament, Mideast negotiators, Macedonian politicians, and senior U.S. officials. He developed a conflict management program that now reaches nearly one million people across twenty-five countries.

Donna Shestowsky is on the law school faculty at the University of California, Davis. She teaches Alternative Dispute Resolution, Legal Psychology, Negotiation Strategy and Criminal Law. She earned a B.A. and an M.S. (psychology) from Yale University and both a J.D. and a Ph.D. (Psychology) from Stanford University. In 2000, she was a Fellow at the Stanford Center on Conflict and Negotiation. In 2003-2004, she was jointly appointed on the visiting faculty at Northwestern University's School of Law and the Kellogg School of Management and was a Post-Doctoral Fellow at Northwestern University's Dispute Resolution Research Center. Her research appears in leading journals including the *Stanford Law Review*, the *Journal of Social and Personality Psychology* and *Law and Human Behavior*.

Douglas Stone is a Managing Partner at Triad Consulting and a Lecturer on Law at Harvard. He consults for a broad range of organizations, including Merck, Honda, Fidelity, The Citadel, and the W.H.O, and lectures widely on leadership, negotiation, and communication. Doug is co-author of *Difficult Conversations* (Penguin, 2000), which is available in 19 languages and is a *New York Times* Business Bestseller. This book is used as the standard communication text in many business and law schools, and organizations around the world. Doug's articles have appeared in *The New York Times*, the *Boston Globe* and the *Los Angeles Times*. He is a graduate of Brown and Harvard Law School, where he was for many years Associate Director of the Harvard Negotiation Project.

Joseph B. ("Josh") Stulberg is the John W. Bricker Professor of Law at The Ohio State University Moritz College of Law, where he also serves as Associate Dean for Academic Affairs and Faculty Director of the Program on Dispute Resolution. A former Vice President of the American Arbitration Association, Josh regularly conducts mediation training programs for court-annexed programs, gov-

ernment agencies, and professional and community groups throughout the country, and mediates selected employment, commercial, family, and public policy disputes. He has written widely on issues in mediation. Josh is a Fellow in the American College of Civil Trial Mediators. He holds J.D. and Ph.D. degrees and is a member of the New York Bar.

Paul Taylor (Ph.D., University of Liverpool) is a Lecturer in Psychology at The University of Liverpool, UK, and a Research Associate of the Police Research Lab, Carleton University, Canada. His main area of expertise is the analysis of behavior in crisis environments, particularly in relation to negotiation, where his work addresses issues such as effective strategy use and the prediction of future behavior. He has published extensively on hostage negotiation in journals such as *Human Communication Research* and *International Negotiation*, and on police decision strategies in journals including *Applied Cognitive Psychology* and *Criminal Justice and Behavior*. He is frequently asked to represent this research at professional seminars, training courses, and policy development meetings.

Catherine H. Tinsley is an Associate Professor at the McDonough School of Business at Georgetown University, and is Executive Director of the Georgetown University Women's Leadership Initiative. Professor Tinsley is a faculty affiliate at the Center for Peace and Securities Studies, a Zaeslin fellow at the college of Law and Economics, University of Basel, and a CPMR fellow for NASA. She studies how factors such as culture, reputations, and negotiator mobility influence negotiations, as well as how near-miss events bias people's decisions under risk. She has published in numerous peer-reviewed journals and has been on the editorial board of *The Academy of Management Journal, International Negotiations: A Journal of Theory and Practice*, and *International Journal of Conflict Management*.

Robin R. Vallacher is Professor of Psychology, Florida Atlantic University, and Research Affiliate at the Center for Complex Systems, Warsaw University. He has been a Visiting Scholar at University of Bern, Switzerland, and the Max Planck Institute for Psychological Research in Munich. Dr. Vallacher's research ranges from social cognition and self-concept to social justice and social change. His current work employs a dynamical systems framework to identify the invariant properties underlying these phenomena. Using experimentation and computer simulations, he and his colleagues are investigating the dynamic underpinnings of self-regulation, social judgment, close relations, inter-group conflict, and the emergence of personality from social interaction. Dr. Vallacher has published five books, including two with Andrzej Nowak that develop the implications of dynamical systems for social psychology.

Maria R. Volpe, Ph.D. is Professor of Sociology, Director of the Dispute Resolution Program at John Jay College of Criminal Justice – City University of New York, and Convener of the CUNY Dispute Resolution Consortium. Dr. Volpe has lectured, researched and written extensively about dispute resolution processes; mediates in educational settings; conducts skills training; facilitates intergroup sessions; administers grant funded projects; serves on editorial boards; and is a Past-President of the Society of Professionals in Dispute Resolution. Her current research focuses on police use of mediation, dispute resolution in educational settings, ADR Responses to 9/11, and barriers to minority participation in dispute resolution. Dr. Volpe received her Ph.D. from New York University, where she was an NIMH Fellow.

John Wade is a professor in the law school at Bond University, Queensland, Australia, and directs its Dispute Resolution Centre. A practicing lawyer, John has had an active mediation practice in organizational, family, and commercial conflicts since 1987. Since 1993 John has taught yearly intensive mediation courses at Pepperdine University in Los Angeles and since 2000 at Southern Methodist University in Texas. He has taught over 150 mediation and negotiation short courses in Hong Kong, New Zealand, London, the U.S. and Australia. John has published over 100 books and articles. His teaching awards include best law teacher at Sydney University (1989); at Bond University (1990); and in Australia (1998). He is editor of the *Bond University Dispute Resolution Newsletter*

(http://www.bond.edu.au/law/centres/drc/newsletter)

Kimberly Wade-Benzoni is an Associate Professor of Management and Center of Leadership and Ethics Scholar at the Fuqua School of Business at Duke University. Her research focuses on intergenerational behavior, conflict management, and interrelationships between societal and organizational interests. Professor Wade-Benzoni's work on intergenerational behavior has been recognized and funded by numerous organizations including the International Association for Conflict Management (Outstanding Dissertation Award, 1999), State Farm Companies Foundation (Dissertation Award in Business, 1995), U.S. Environmental Protection Agency (Graduate Fellowship, 1995-1997), National Science Foundation, Kellogg Environmental Research Center, and Kellogg Dispute Resolution Research Center. She is co-editor of the book, *Environment, Ethics, and Behavior: The Psychology of Environmental Valuation and Degradation* and co-editor of a special issue of *American Behavioral Scientist*.

Ellen Waldman holds a law degree from New York University and an LL.M. in mental health law from the University of Virginia. She directs the mediation program at Thomas Jefferson School of Law and has spearheaded a number of grant projects relating to health care and conflict resolution. She sits on the ethics committees of two local health-care institutions and has served on the mediation rosters of both court and community mediation centers. In the negotiation arena, Professor Waldman writes and speaks on a variety of topics, including bioethics mediation, restorative justice, dispute resolution with high conflict personalities, and therapeutic jurisprudence.

Nancy A. Welsh is Professor of Law at the Dickinson School of Law of The Pennsylvania State University. Her research and writing focuses on the procedural justice provided by court-connected and agency-connected mediation, as well as the effect of institutionalized "alternative" processes on the legitimacy and mission of the courts. Professor Welsh serves on the Mediation Advisory Board for the Federal District Court of the Middle District of Pennsylvania and previously was a member of the Minnesota ADR Review Board, which developed and implemented rules governing the innovative ADR program adopted by the state's courts. She also chairs the Publications Board of the ABA Section of Dispute Resolution.

Douglas Yarn is Executive Director of the Consortium on Negotiation and Conflict Resolution and Professor of Law at Georgia State University. Formerly inhouse for the AAA, he is an experienced practitioner and has trained mediators and arbitrators nationwide and designed conflict management systems for private and public entities. His publications include *The Dictionary of Conflict Resolution* (Jossey-Bass 1999), two state practice treatises, and numerous book chapters and articles. He holds degrees from Duke University, University of Georgia, and Cambridge University, England.

I. William Zartman is Jacob Blaustein Distinguished Professor of International Organization and Conflict Resolution at the School of Advanced International Studies of The Johns Hopkins University. He is author of *The Practical Negotiator* (Yale 1982), *Ripe for Resolution* (Oxford 1989), and *Cowardly Lions* (Rienner 2005), and editor of numerous works including *Escalation and Negotiation in International Conflicts* (Cambridge 2005), *Peace vs Justice* (Rowman and Littlefield 2005), *Peacemaking in International Conflict* (USIP 1993, 2006), *Power and Negotiation* (Michigan 2002), *Preventive Negotiation* (Rowman and Littlefield 1995), *Elusive Peace* (Brookings 1995), and *The 50% Solution* (Anchor 1976, Yale 1983). He is a member of the Process of International Negotiation (PIN) Group of the International Institute of Applied Systems Analysis. His doctorate is from Yale and his honorary doctorate is from Louvain.